

# Virginias Chapter FOUNDED 1986

## Club Managers Association of America

[www.virginiascmaa.org](http://www.virginiascmaa.org)

### 2010 Tentative Meeting Schedule

<u>Date</u>	<u>Location</u>	<u>Educational Event</u>	<u>Planner</u>
Sunday January 17	Salisbury Country Club Richmond	Winter Social Cocktail Party/Dance	Dan Jordan
Feb 8 – 13	San Diego, CA	World Conference 2010	
Monday Feb 22	Westwood Club Richmond	<b>Full-Day Workshop (6 credits)</b> Topic: Building Member Loyalty Speaker: Matt Kausman	Richard Karl
Sunday March 21 Monday March 22	Two Rivers Country Club Williamsburg	<b>Social &amp; Two-day Program (7 credits)</b> Sunday Topic: Wine Education Monday Speaker: Henry Delozier - Principal, Global Golf Advisors Monday Topics : Leadership in 2010 and Golf Business Dynamics	Ken Underwood
<i>Tuesday April 13</i> <i>1:00 – 4:30 p.m.</i>	The Dominion Club Richmond	<b>Half-Day Workshop (3 Credits)</b> Topic: Increasing Leadership Power while Managing Stress	Sean McLaren
Monday May 17	Boonsboro Country Club Lynchburg	<b>Half-Day Workshop (3 credits) &amp; Golf</b> Topic: Round Table – Idea Fair 2010 “Top 5 New Ideas/Concepts from Each Club “	Brad Barden
Monday June 21	The Country Club of Virginia Richmond	<b>Half-Day Workshop (3 credits) &amp; Golf</b> Speaker: Crystal Thomas – Principal, Crystal Clear Concepts Managing Director, Golden State Chapter of CMAA Topic: TBD	Tom Osborne
Tuesday June 22	The Country Club of Virginia Richmond	<b>Full Day Workshop CMI Workshop (8 credits)</b> Topic: Fast Track to Increased Catering Revenues Speaker: Crystal Thomas – Principal, Crystal Clear Concepts * Special Programming Fees (\$295) through Crystal Clear Concepts *	
<i>This is a special bonus program for the Virginias Chapter’s GMs, F &amp; B Managers, &amp; Catering Sales Managers</i>			
Monday August 2	Farmington CC Charlottesville	<b>Annual Va. Chapter Charity Golf Tournament</b> Festivities start at 9:00 a.m.	Wayne Hall Tyler Pickens
Sunday Sept. 19 Monday Sept. 20	Princess Anne Country Club Va. Beach	<b>Social &amp; Two-day Annual Meeting (5 credits)</b> Sunday Topic: Club Management Software Technology Monday Topics: Hospitality Design Annual Chapter Business Meeting	Bill Shonk
<i>Tuesday Oct. 12</i> <i>1:00 – 4:30 p.m.</i>	Salisbury Country Club Richmond	<b>Half Day Workshop (3 credits)</b> Topic: Round table /Panel Discussion - Youth Programs in Private Clubs Invite Youth Directors to present programs used in 2010	Dan Jordan
Monday Nov. 15	Willow Oaks Richmond	<b>Half - Day Workshop (3 credits) &amp; Golf</b> Topic: Education/Round Table - TBD	Chris Welles